



TERRACAB

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TerraCab.ca

November 2, 2015

To our valued customer;

It is with great pleasure that we announce that **TerraCab** (*sister company of Argus Industries*) has acquired **Jodale Perry Corporation**.

We have officially assumed the products & services that Jodale Perry has previously been providing you; it should be business as usual for you. We still have the same building, same phone number and same great products. What is different is that behind the scenes we will be working hard making changes and improvements to bring you not just a cutting edge product, but one manufactured in a cutting edge way with improved quality and on time delivery performance

Our sister company, Argus Industries, is known for being a leader in manufacturing processes and for its super engaged culture. By implementing many of these processes and introducing the Argus Culture into TerraCab, we will turn this business into a highly productive, process & system-based, easy-to-do-business-with kind of company. We are confident that you will enjoy getting to know TerraCab and seeing all that we have instore for making your future experiences great ones.

We know we have challenges ahead and thank you for your continued business and continued support as we transition from Jodale Perry's operating systems to the TerraCab's way of manufacturing.

Argus Industries will be supporting us through the transition by lending their Lean Kaizen teams for the first several months to help add speed and quality to the process of transition and implementation. We will have 2-3 Lean black belts on site regularly to ensure a successful transition, as well as, dedicated cross functional teams working on the product flow, takt time, on time delivery, and 100% first time quality metrics.

To make this transition as valuable to you as possible, we would love to receive as much feedback and follow up from you as you feel comfortable providing. This is to help us know what is working and what is not, and will give us true data to make changes to better your experience with TerraCab.

Again, thank you for your support in this exciting time of new beginnings built on time tested modern design and leading ROPS engineered products you have come to depend on. If you have any questions about TerraCab or the products that you purchased from Jodale Perry, please give us a call (204) 822.9100, Monday to Friday, 8:00am – 4:00pm.

Best Regards,

Mike Easton
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TerraCab Industries

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